



Hyper-converged Infrastructure Solution

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Norwalk Public Schools  
REQUEST FOR PROPOSAL

Proposal Response Date:

11/04/16 3:00p.m.

## Overview

Norwalk Public School System is the 6<sup>th</sup> largest school district in the state of Connecticut with more than 11,000 students in 20 schools (27.7 square miles). There are 12 elementary schools, four middle schools, two high schools, one alternative high school, an one district pre-school. Norwalk Public School administrative offices are located at: 125 East Avenue, Norwalk, CT 06852.

Norwalk Public Schools is looking to consolidate and streamline data and storage units, and virtual server. One system is requested to provide all power and storage for multiple servers.

Proposals will be accepted until **11/04/16 at 3:00p.m.** at which time they will be opened. No proposal received after that time will be considered. The Proposer assumes the risk of any delay in the mail or in the handling of the mail by employees of the Norwalk Public Schools whether sent by mail or by means of personal delivery, the proposer assumes responsibility for having its proposal received by Norwalk Public Schools on time at the place specified.

All proposals must be sealed and must be submitted in a plain opaque envelope. All proposals must be addressed to:

Karen Bartron  
Purchasing Agent  
Norwalk Public Schools  
125 East Avenue  
Norwalk, CT 06852.

The proposal label must be clearly marked:

Telephone quotations or amendments will not be accepted at any time. All materials submitted will become property of the District.

The Norwalk Public Schools may make any investigation necessary to determine the ability of the Proposer to meet the needs of this proposal. The Proposer shall furnish any additional information that the District shall request in order to make a determination of a proposal award.

The Norwalk Public Schools reserves the right to consider cost, experience and service history in the award of this proposal. The Norwalk Public Schools reserves the right to waive technical defects in proposals, to reject any or all proposals, in whole or in part, and to make such awards in whole or in part, to re-advertise and invite new proposals; to modify proposals based upon negotiation with the proposer(s); that is in its judgment will be in the best interest of Norwalk Public Schools even if such proposal is not the least cost proposal. The Norwalk Public

Schools also reserves the right to discuss the proposal with one or more proposers and to make such modifications as the Norwalk Public Schools, in its sole discretion, deems to be in its best interests.

## **I. Request for Proposals**

Instructions, Proposal Forms, and Specifications are enclosed within this packet. Proposals must be submitted on the proposal response form included in this packet. Supplemental documentation is permissible. Quotation submissions should be in sealed envelopes that are clearly marked:

By submitting a proposal, the Proposer will be presumed to be thoroughly familiar with the Request for Proposal, Specifications, other documents, including all Addenda and to have inspected the sites so as to be fully informed of NORWALK PUBLIC SCHOOLS's needs as they pertain to performance of this contract. The failure or omission of any Proposer to examine any site, form, instrument, or document shall in no way relieve the Proposer from any obligation with respect to its proposal. No proposal may be withdrawn for a period of sixty (60) calendar days after the scheduled closing for the receipt of proposals.

### **1.01 Primary Contact**

All questions regarding this Request for Proposal shall be submitted via e-mail to:

Karen Bartron  
Norwalk Public Schools  
125 East Avenue  
Norwalk, CT 06852.  
bartronk@norwalkps.org

### **1.02 Response Date**

A copy of the proposal must be received at the Business Office prior to 11/04/16, 3:00p.m. Any proposal in route to this location or delivered to other locations in the School District will not be considered timely and will be returned unopened. Proposals received after the deadline will be late and ineligible for consideration.

## **II. Consideration and Award**

The NORWALK PUBLIC SCHOOLS may award a contract based upon the initial proposals received without discussion of such proposals. Accordingly, each initial proposal should be submitted with the most favorable price and service standpoint. All proposals shall include completed forms as provided by the District. The Norwalk Public School District reserves the right to reject any or all proposals received or any parts thereof for any reason whatsoever, to waive any informality in any proposal or in any provision in the request for proposals, to require a modification of contract terms at any

time, and to select the bidder who, in the opinion of the District, will meet the best interests of the District, provided that nothing herein shall be deemed to waive any requirement of federal, state or local law. Under no circumstances will the District be responsible for the cost of preparing any bid or proposal.

The awardee vendor must supply all new equipment; no refurbished equipment will be accepted. Award of the proposal will be based upon the following criteria:

- Flexibility of the vendor to work with the school district
- Pricing
- Availability (ability to provide all services in a timely manner).

### **III Instructions to Proposers**

#### **3.01 Employee Clearances**

The Contractor must provide proof of clearances for each employee for pre-employment drug testing,, criminal background check and sexual offender registry, to the owner for each workman or employee who will be working on school district property. This requirement shall also apply to all subcontractors employed by the primary contractor and working on district property. This information shall be complete and submitted to the owner prior to the commencement of work.

#### **3.02 Pre-Proposal Inspections**

All proposals are awarded with the understanding that the Contractor is acquainted with all of the requirements for this . The Contractor shall not at any time after the submission of a proposal, make any claim whatsoever based on insufficient data or a misunderstanding of the requirements, nature, conditions, or extent of the work under the contract. Prior to any contractor visiting the site for the purpose of gaining acquaintance with the conditions, the Contractor shall contact each school for notification and approval of visit. The premises shall be left in the same condition as before the contractor's visit

#### **3.03 Discrimination Prohibited**

- (a) That in the hiring of employees for performance of work under this contract, or any subcontract hereunder, no such contractor or subcontractor shall, by reason of race, creed or color, discriminate against a citizen of the Commonwealth of Pennsylvania who is qualified and available to perform the work to which the employment relates.
- (b) That no contractor, subcontractor, nor any person on his behalf shall in any manner discriminate against or intimidate any employee hired for the performance of work under this contract on account of race, creed or color.
- (c) That this contract may be canceled or terminated by Norwalk Public Schools and all money due or to become due hereunder may be forfeited, for a second or any subsequent violation of the terms or conditions of this portion of the contract.

### 3.04 Insurance

Prior to the commencement of any work on the project and no later than ten (10) days after notice of award of the contract, the successful Contractor shall submit to Owner evidence of insurance demonstrating that the contractor has coverage for Workmen's Compensation Insurance, Liability, Property Damage, and Automobile/Truck insurance with the minimum limits of liability set forth herein. Certificates of insurance shall contain a provision that such policies shall not be cancelled or permitted to expire until at least thirty (30) days prior written notice has been provided to Owner. Further, owner shall be named as an additional insured. Insurance shall be provided only by companies licensed to do so in Connecticut and shall have a current A.M. Best Rating of "B+" or greater. **Insurance policy certification must accompany the proposal.**

- (a) **Worker's Compensation Insurance** shall not be written for less than the statutory limits and shall include Employer's Liability Insurance at a limit of not less than Five Hundred Thousand Dollars (\$500,000);
- (b) **General Liability Insurance** shall be insured at a limit of not less than One Million Dollars (\$1,000,000) for each occurrence and Two Million Dollars (\$2,000,000) for total aggregate liability; additionally, shall be insured with an umbrella coverage not less than One Million Dollars (\$1,000,000).
- (c) **Property Damage Insurance** shall be written at a limit of not less than One Million Dollars (\$1,000,000) for each occurrence and One Million Dollars (\$1,000,000) for each aggregate liability; and
- (d) **Comprehensive Automobile Liability Insurance** shall be maintained throughout the term of any ensuing contract to cover owned automobiles; leased, hired or rented automobiles; employers' non-ownership liability; medical payments and uninsured motorists. This same coverage is understood to extend to all trucks and motorized equipment. The limits of liability shall be no less than:
  - 1) One Million Dollars (\$1,000,000) for each person and One Million Dollars (\$1,000,000) for each occurrence for personal injury and bodily injury; and.
  - 2) One Million Dollars (\$1,000,000) for each occurrence of property damage.
  - 3) Umbrella insurance of additional One Million Dollars (\$1,000,000).

## **IV. Specifications**

### **Solution Mandatory Requirements**

- Solution must be classified as “Hyper-converged”
- Solution must not require any special hardware cards to provide a software defined storage experience
- Solution must be able to provide software based compression and deduplication (hardware cards will not be considered)
- Solution must be able to support software based deduplication & compression on both Flash and Rotational Tiers of Storage
- Solution must maintain solution level support or provide a means to solution level support
- Solution must have the ability to update all hardware and software features from a single unified management plane
- Solution Must support VMware VSphere, Microsoft Hyper-V, and KVM based hypervisors
- 15+ TB usable storage. Traditional, Solid State or Hybrid accepted but must be clearly defined.
- Be able to support 25 virtual guests
- Support CIFS and NFS Shares

## V. Response Sheet:

Proposals are scheduled to be accepted or rejected by the Norwalk Public Schools within sixty (60) days of the proposal due date. The Norwalk Public Schools reserves the right to waive any informality and to accept or reject all or any part of any or all Proposals.

Hyper-converged Infrastructure Solution \$ \_\_\_\_\_

Implementation services \$ \_\_\_\_\_

One Year Support Services \$ \_\_\_\_\_

Total \$ \_\_\_\_\_

**Alternate:** Three year support services \$ \_\_\_\_\_

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Submitted by: \_\_\_\_\_  
(Printed name) (Signature)

Title: \_\_\_\_\_ Date: \_\_\_\_\_

Telephone #: \_\_\_\_\_

## VI. Non-Collusion Affidavit

The undersigned, as a company proposing on the above indicated project, declares that the only persons or parties interested in this proposal as principals or in the contract proposed to be taken are named herein; that this proposal is fair in all respects and made without collusion or fraud; that the proposer has carefully examined the location of the proposed work, the Specifications including the Request for Proposal and all addenda thereto, prepared by the Owner; and proposed and agrees if these terms and conditions are accepted that the undersigned will contract, to provide all necessary and proper personnel to do all the work and furnish all labor and material necessary or proper to carry out the contract in the completion of the work for the following lump sum pricing.

The undersigned further agrees, if awarded the contract on this proposal, to commence work at the time stated in the notice to proceed, unless otherwise permitted or directed by the Owner and further agrees to complete the work of this contract as specified.

This form must be signed by an officer authorized to represent and commit the organization to all terms and conditions contained in the proposal. The authorized person signing below further certifies that this bid has been prepared without collusion with any other bidder, the Norwalk Public Schools, or any employee of the Norwalk Public Schools.

Name of Company \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_ Email: \_\_\_\_\_

Federal I.D. #: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_ Email: \_\_\_\_\_

Federal I.D. #: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_



## REFERENCES:

1. FIRM NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY, STATE, ZIP CODE: \_\_\_\_\_  
TELEPHONE: \_\_\_\_\_  
RESPONSIBLE COMPANY AGENT:  
NAME: \_\_\_\_\_  
TYPE OF OPERATION (Bank, School, Industrial, etc.) \_\_\_\_\_

2. FIRM NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY, STATE, ZIP CODE: \_\_\_\_\_  
TELEPHONE: \_\_\_\_\_  
RESPONSIBLE COMPANY AGENT:  
NAME: \_\_\_\_\_  
TYPE OF OPERATION (Bank, School, Industrial, etc.) \_\_\_\_\_

3. FIRM NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY, STATE, ZIP CODE: \_\_\_\_\_  
TELEPHONE: \_\_\_\_\_  
RESPONSIBLE COMPANY AGENT:  
NAME: \_\_\_\_\_  
TYPE OF OPERATION (Bank, School, Industrial, etc.) \_\_\_\_\_